

The Obsolescence Audit

One page, about an hour. Chapter 6 of the book takes you through each step.

Date: _____

Step 1: What I actually do. Eight to twelve tasks, with rough hours a week for each. Ask two questions of each task: can AI do this well today, and does the world insist a person owns it? Then circle its room. Tick the core tasks in Step 3.

#	Task	Hours a week	Room	Core?
1			1 2 3 4	☐
2			1 2 3 4	☐
3			1 2 3 4	☐
4			1 2 3 4	☐
5			1 2 3 4	☐
6			1 2 3 4	☐
7			1 2 3 4	☐
8			1 2 3 4	☐
9			1 2 3 4	☐
10			1 2 3 4	☐

Step 2: Exposure. Tasks in Room 1: _____ out of _____.

Hours a week in Room 1: _____ out of _____.

Step 3: Valuable core. The two or three tasks anyone would pay for, and their rooms:

Step 4: Edges. Score 1 to 5, with one line of evidence each.

Edge	Score	Evidence
Judgement		
Taste		
Trust		
Reach		
Total		

Step 5: The gap. The edge I am going to build next is _____, because

Step 6: The fear. What I wrote in Chapter 1, and what the map says to do about it: